## Media Kit 2025

## **Domain Media**

Provides access to the millions of Australians who buy, rent and sell every year through advertising solutions that drive results.

With our extensive behavioural data and audience insights, we help brands make meaningful connections with their target customers during their property journey.

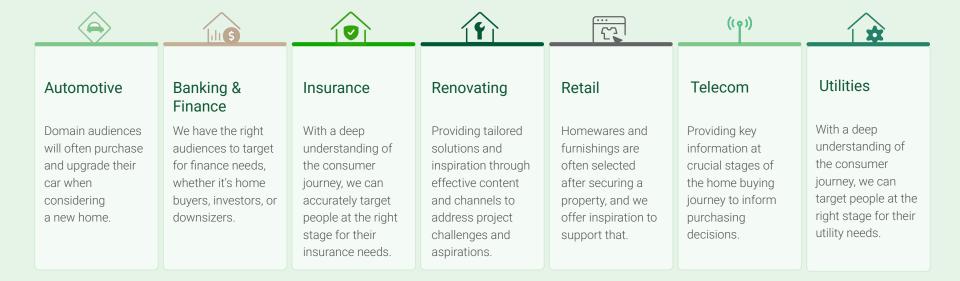
Seamless and innovative solutions that capture the attention of your customers at every phase of their property journey.

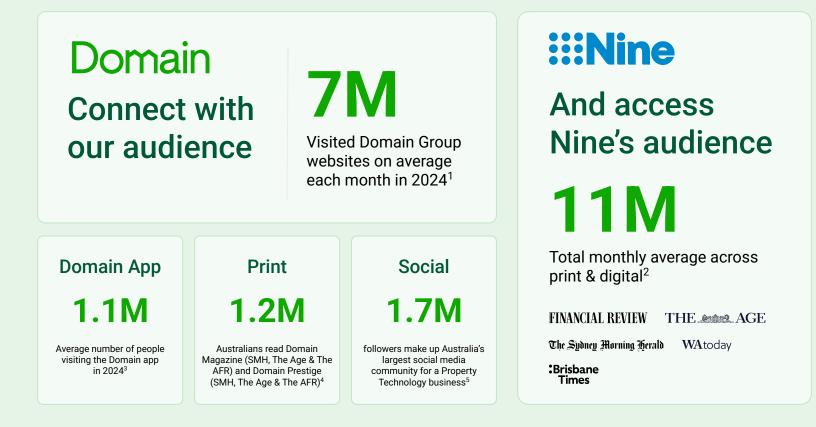


Starting university
 Getting married and starting a family
 Getting your first job
 Receiving an inheritance
 Making a treechange
 Divorce

## Impactful solutions for every industry

We work with partners across a variety of industries to create authentic, engaging content that drives meaningful connections with our audiences. Here are just a few examples of industries making an impact.





Sources: 1. Ipsos iris Online Audience Measurement Service, Jan 24 - De 24 average, Age 14+, PC/laptop/smartphone/tablet, Domain Group (includes Domain, CRE, Allhomes, Nine property pages) Unique Audience (000's) 2. Roy Morgan, Projected Population of Australia 14+, 4-week Cross-Platform (Print and Digital) and 4-week website audience. Jan 24 - Dec 24, Financial Review OR The AGE OR SMH OR Brisbane Times digital OR WA Today digital. 3. Josos iris Online Audience Measurement Service Jan 24 to Dec 24, Age 14+, smartphone/tablet, Text only, Domain Brand Group, Homes and Property Category, Visits (000's).

4. Roy Morgan Single Source, Domain Group Print (L4W), Survey Period Jan 24 - Dec 24.

5. Hootsuite, Total Following for Domain Group (Domain, Domain Featured Properties, Allhomes, Agent, Commercial Real Estate) across Facebook, Instagram, LinkedIn, Twitter and TikTok as of August 2024.

#### Domain Digital audience profile





Capture the attention of an	<b>"I intend to sell</b> in the next 12 months"	26% 6%
audience primed for action	<b>"I'm looking to buy</b> in the next 12 months"	24% 15%
Domain's audience are more likely to purchase property in the next 12 months and have \$500K+ in savings and investments than our nearest competitor.	<b>\$500k+ in savings</b> and investments	21% 6%
		% more likely than the national average <ul> <li>Domain</li> <li>Nearest competitor</li> </ul>

Source: Roy Morgan Jan 24 – Dec 24 (12-month average) Domain Titled Magazines + Domain Digital L4W, realestate.com.au L4W, looking to buy in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 months compared to the national average population; and intend to sell in the next 12 m



# Domain exclusively reaches **1 million+**

people a month who aren't using our nearest competitor<sup>1</sup>

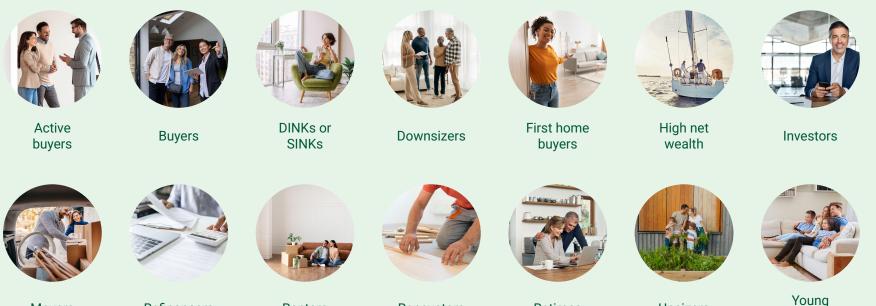
Source: Ipsos iris Online Audience Measurement Service Feb 24 to Jan 25 average, National, Age 14+, PC/laptop/smartphone/tablet, Text only, Domain Brand Group including Nine property pages, Realestate.com.au Brand Group, Homes and Property Category, Exclusive Audience (000's)



## Audience segments



# Connect with your target customers on their property journey through a range of audience segments like these and many more



Renovators

Retirees

Upsizers

Movers

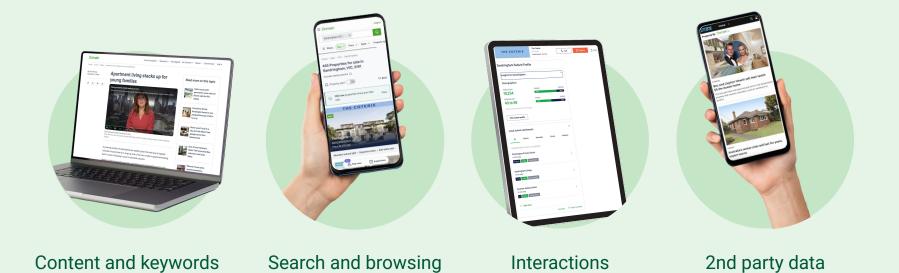
Refinancers

Renters

Domain Media

families

#### How our segments are built

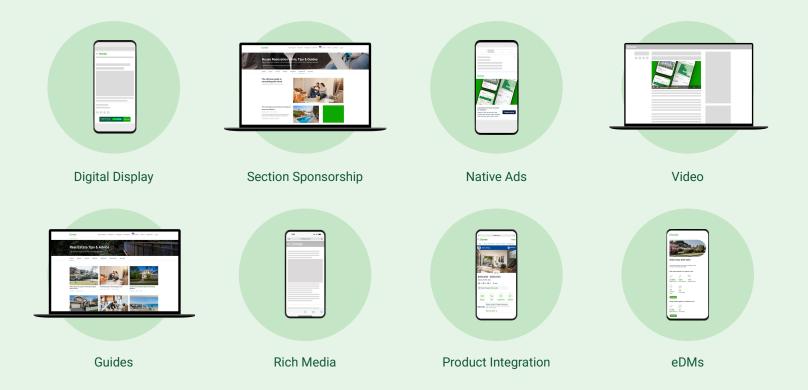


partnership

Domain Media solutions



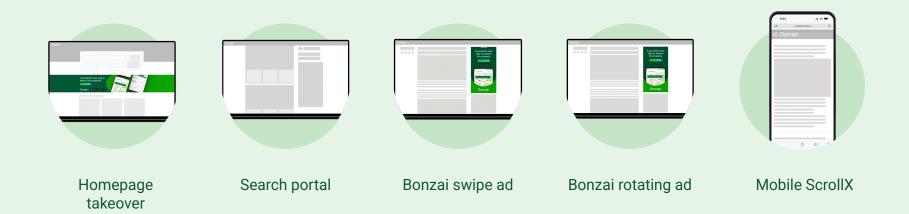
#### Domain Media on-site digital solutions



#### **Rich media**

These dynamic executions open a world of possibilities to deliver your message in impactful and unforgettable ways. From eye-catching visuals to interactive experiences, Domain offers a versatile range of rich media options to elevate your campaigns and engage your audience.

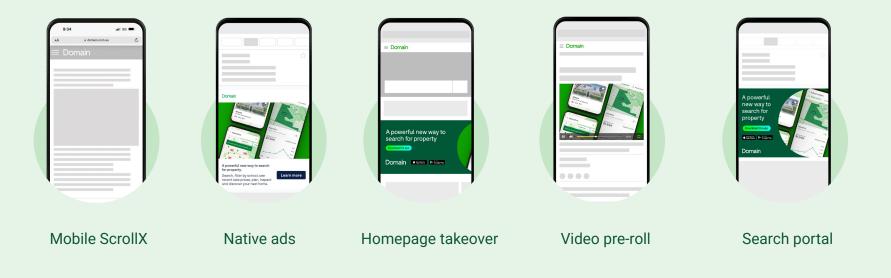
Explore the possibilities:



#### Video ad units on Domain

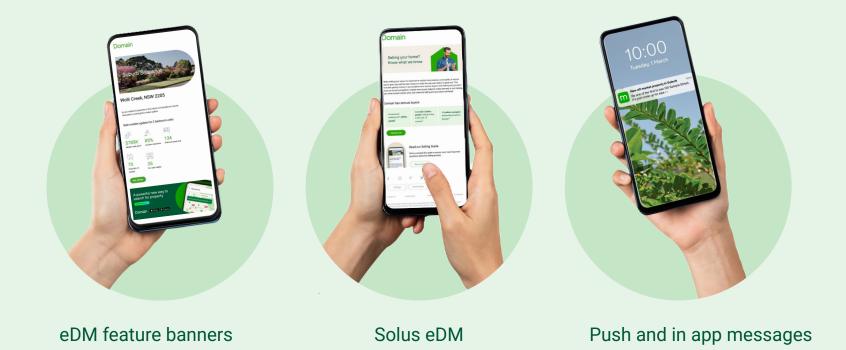
Captivate your audience with powerful video ad units designed to grab attention, amplify your message, and drive meaningful action. With a focus on enhancing your brand's impact, our video advertising options deliver higher engagement and conversion rates across Domain's trusted platforms.

Discover the video ad opportunities that set your campaigns apart:



#### **Domain Media Personalised Marketing Solutions**

Personalise your outreach to our audience using demographics, various channels, and data-driven insights



#### Audience Extension

Display, social, video



#### **Exclusive re-targeting**

Follow Domain's premium audiences off-network, delivering maximum reach and results through our amplification network



#### Audience extension

Highly targeted advertising solutions



Domain's Audience Extension (AudX) solution allows advertisers to target Domain's premium audiences off-network as they browse outside of the Domain network and beyond, extending reach to where your customers are active.

Leverage Domain's extensive network of brand-safe partner sites and advanced audience segmentation capabilities to retarget users as they visit their favourite sites.

Enhance your campaign's impact by retargeting Domain users based on demographics, affinity segments, custom interests or similarities.

Execute campaigns with confidence across our trusted partner sites, utilising display or video ads, and extend your reach further with placements on Google or Meta's Facebook &/or Instagram.

#### A Highly targeting premium audiences

- **Extend campaigns reach beyond property search portal**
- Options available for tracking engagement and leads

#### Domain programmatic Evolve your media buying



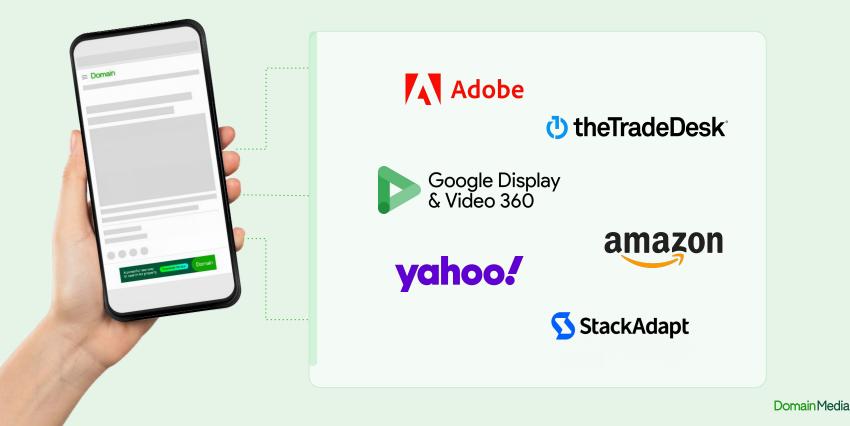
## **Programmatic partners**

Flexible pathways to Domain's inventory



#### **Domains DSP Partners**

We're able to amplify your media through all of the major DSP players



#### Domain print Home of the #1 Property Magazines in Australia

#### **Domain** Media

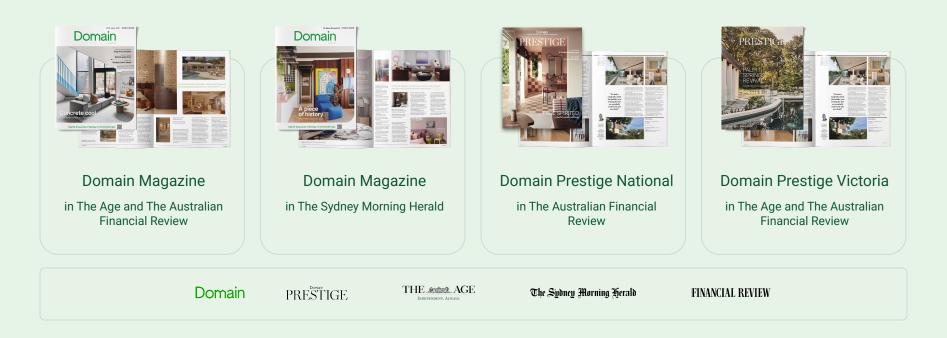
Source: Based on Roy Morgan Readership of Real Estate newspaper inserted magazines. 12 months to June 2024 (All pple 14+), includes Domain Magazine, Domain Prestige, Mansion, Allhomes.

#### Domain Print audience profile



### **Domain Media print solutions**

Integrating Domain's print offerings into your online strategy is a smart way to expand your reach and connect with a highly engaged and premium audience.



## **Content Partnerships**



#### Content marketing

is an essential part of any effective marketing strategy **Domain's content partnerships** are designed to distribute valuable, relevant, and consistent messaging that attracts and engages.

The ultimate goal is to **drive awareness and consideration for brands.** 

By providing valuable information and entertainment to Domain's audiences and a brand's prospective customers, content helps to establish a connection, foster trust, and promote "word-of-mouth" style brand awareness.

It is a strategic approach that helps engage Domain audiences and build lasting relationships with customers.

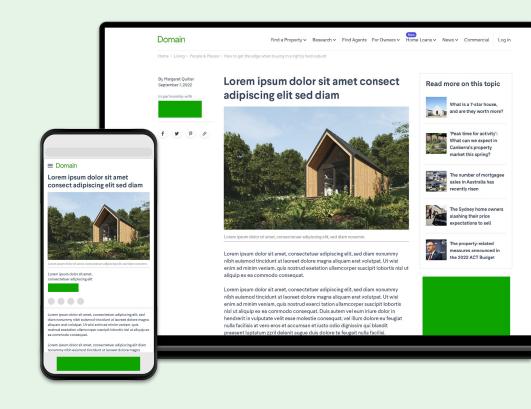
#### **Commercial content**

#### Online

The Content Partnerships Team at Domain expertly weave client messaging into engaging articles, seamlessly delivering the advertising message within a natural context.

Domain will produce a compelling article tailored to our highly engaged audience of property enthusiasts. Development of this content will be informed by audience insights and based on the specific requirements of your brief, aligning it with your wider Domain campaign.

Each article will have a unique integration style, ensuring that it effectively connects with the intended audience, and include client logo, 100% SOV display and online amplification.



## Video opportunities

#### Additional engagement

Domain has a number of video formats that can be utilised to create engaging video content for your client, following a brief to the Content Partnerships team.

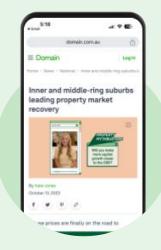
These opportunities will be identified at the campaign development stage, with further information to be provided in your campaign response from the Content Partnerships team.

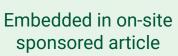
One option is our short video extensions designed to summarise client articles and drive further engagement with the brand.

Examples of Domain's editorial video content and style can be found here.



#### Example of video delivery







Youtube



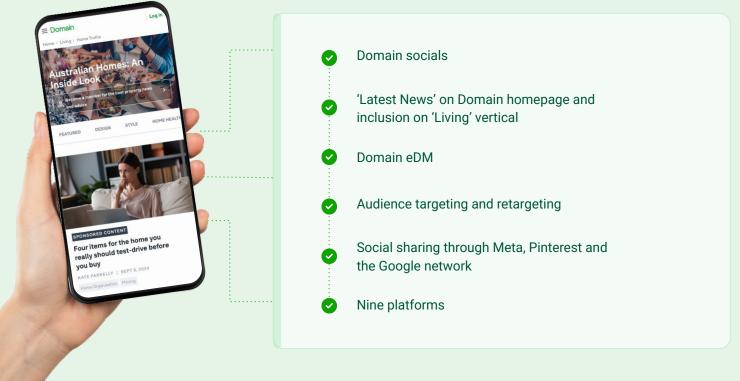
#### Facebook and Instagram reels



TikTok

## Reaching the right audiences, with the content they want to see

Delivering a maximum reach and results through our amplification network



We are passionate about the Australian property market.

To know what we know, talk to us.